PODCAST
Working With General Contractors
WITH GINA KOERT

3 Keys to Working with General Contractors

1 MANAGE THE PROJECT WELL (ON NEW CONSTRUCTION)
   • Be proactive rather than reactive
   • Have accurate manpower, i.e. use forecast sheet
   • Don't get pinched with scheduling
   • When a change order is submitted, cost it out and turn it around quickly so you get paid
   • Regularly meet with your foreman to go over current status and issues
   • Keep track of touchups and alert foreman to continued problems
   • Mark all surfaces once completed and let other trades know that final coat of paint has been applied and they will be charged if touchups are warranted

2 REVIEW THE SCOPE SUMMARY
   • Look for what’s included and/or excluded

3 DISTINGUISH YOURSELF IN THE BIDDING PROCESS
   • Have an accurate estimate
   • Bid the same way you would any other project

NOTES: