WEBINAR
Estimating: A Live Walkthrough
WITH NICK SLAVIK

Nick’s Non-Negotiables

1. Wear your work attire - this shows you actually do the work
2. Drive up with your work truck and business name prominent
3. Have your forms pre-filled with client name, address, etc.
4. Be honest with the schedule. Don’t over promise
5. Provide an instant estimate. Hand it to them directly and answer their questions
6. Provide free estimates and color consultations

NOTES:

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